

<p>Lack of necessary knowledge of the PPL and bidding procedures of the State.</p>	<ul style="list-style-type: none"> <li>• The Delta State Public Procurement Commission (DSPPC) has been organising training and workshops for the SMEs on the bidding procedures of the State and on the PPL to upscale SMEs capacity.</li> </ul>
<p>Lack of knowledge of bidding opportunities in the Procuring Entities.</p>	<ul style="list-style-type: none"> <li>• PEs should publish Bidding opportunities in the State/DSPPC websites, the DSPPC eProcurement portal, PE's Notice Boards and in one State Newspaper.</li> <li>• Dissemination of all bidding opportunities to the relevant trade groups in the State, for example, the Nigeria Association of Small and Medium Enterprises or similar bodies.</li> </ul>
<p>High cost of bid preparation including cost of producing paper bids, obtaining the bidding documents and submission of bids to the MDAs</p>	<ul style="list-style-type: none"> <li>• PEs are advised to allow free download of bidding documents from the DSPPC website</li> <li>• Waive the cost of obtaining bidding document or charge the barest minimum to cover the cost of the preparation of the bidding document</li> <li>• Allow electronic submission of password protected, read-only bids and quotation.</li> <li>• Allow the submission of scanned documents.</li> <li>• Generally permit the use of Information Communication Technology (ICT) in the entire procurement process or in combination with hard paper.</li> </ul>